

PRESS RELEASE

**CYBEROO SIGNS THE FIRST PARTNERSHIPS IN SPAIN,
WIDESPREAD COVERAGE IN THREE OF THE MAIN STRATEGIC
AREAS: MADRID, BARCELONA AND BILBAO**

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ONE OF THE LEADING IT DISTRIBUTORS PRESENT IN THE
IBERIAN PENINSULA**

Reggio Emilia, December 3rd, 2024 – Cyberoo S.p.A., innovative SME listed on the EGM market of Borsa Italiana, specializing in cyber security for enterprises, has signed the **first contracts with new strategic partners in Spain**. The partnerships include the resale of Cyberoo Managed Detection & Response (MDR) services and offer extensive coverage in three key strategic areas of Spain: Madrid, Barcelona and Bilbao.

These agreements follow by a few months the collaboration started in September with Zaltor, one of the main IT distributors in the Iberian Peninsula. Firstly, with Omega Peripherals, an important reseller based in Barcelona specialized in security solutions for the corporate and government market. Secondly, with COS Mantenimiento and Global Digital Consulting, two companies of the COS Global Services group, a Madrid-based retailer focused on advanced cybersecurity solutions for SMEs and large enterprises.

Both partners are provided with Security Operations Centers (SOCs) based in the country. Therefore, Cyberoo will be able to offer Spanish-language Tier 1 support and benefit from the associated competitive advantage.

*“These first agreements mark an important step forward in Cyberoo expansion strategy, aimed at expanding its network of partners in the Iberian market – declares **Veronica Leonardi, CMO and Investor Relator of Cyberoo** -. Our commitment is maximum to quickly build a structured and widespread presence”.*

Cyberoo services were chosen by Spanish companies for the distinctive and highly qualified approach to cybersecurity of the Italian SME. The MDR service was particularly appreciated as an added value compared to competitors, it guarantees greater specialization and quality. The agnostic approach to technology is also much embraced, offering maximum flexibility and integration with different security platforms.



Cyberoo S.p.A., company listed on the Euronext Growth Milan Market of the Italian Stock Exchange, is an innovative Emilian SME specialized in cyber security for businesses, intended not only as the protection of IT systems from external attacks but as the implementation of a real strategy capable of protecting, monitoring and managing the information of the IT ecosystem. Cyberoo addresses the midsize business market with a broad and deep portfolio of enterprise solutions, developed through the use of the most advanced technologies and with a value chain that allows it to offer this market prices in line with spending capacity.

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