

PRESS RELEASE

CYBEROO SIGNS AGREEMENT WITH ZALTOR FOR THE DISTRIBUTION OF CYBER SECURITY SOLUTIONS IN SPAIN AND PORTUGAL

The collaboration with one of the main IT players in the Iberian Peninsula will allow the Emilia-based company to strengthen its presence in the this market and continue its process of internationalization

<u>Reggio Emilia, September 25th, 2024</u> – **Cyberoo S.p.A.**, innovative SME listed on the EGM market of Borsa Italiana, specializing in cyber security for enterprises, announces that is has signed a distribution agreement with Zaltor, one of the main players in the IT solutions sector in Spain and Portugal.

The strategic collaboration will allow Cyberoo a structured and widespread entrance in the cyber security market of the Iberian Peninsula. On the other hand, Zaltor will be able to offer client companies some of the most innovative and effective services and solutions aimed at fighting cyber threats and managing the most complex critical situations.

"The agreement signed with Zaltor – states **Veronica Leonardi, CMO e Investor Relator di Cyberoo** – confirms, once again, that the innovation and effectiveness of our cyber security solutions are also recognized internationally and by partners of evident value. This is a strong sign – concludes Leonardi – which allows us to continue without hesitation our international development, that we have already started, and which also sees us present in other European markets".

"We are excited to partner with Cyberoo to offer our customers advanced tools that reinforce such an important aspect in the modern world of digital security. With this agreement, we will provide avant-garde services that will help organizations proactively protect them against cyberattacks" said Joaquin Malo de Molina Muñoz of Zaltor.

Cyberoo has distinguished itself to Zaltor with a unique offering of highly innovative services that includes continuous monitoring solutions (24/7), advanced incident management, *threat intelligence* and *digital forensics* commonly known as MDR. Moreover, thanks to the use of technologies based on Artificial Intelligence and Machine Learning, companies will be able to anticipate cyber threats, detect them promptly and mitigate their effects quickly and effectively.



Cyberoo S.p.A., company listed on the Euronext Growth Milan Market of the Italian Stock Exchange, is an innovative Emilian SME specialized in cyber security for businesses, intended not only as the protection of IT systems from external attacks but as the implementation of a real strategy capable of protecting, monitoring and managing the information of the IT ecosystem. Cyberoo addresses the midsize business market with a broad and deep portfolio of enterprise solutions, developed through the use of the most advanced technologies and with a value chain that allows it to offer this market prices in line with spending capacity.

Zaltor is a leading national and global distributor of business software solutions, dedicated to innovation and excellence in the distribution of products that enable companies and their partners to reach their full potential. With a wide range of technological solutions in areas such as asset management, data analytics and security, Zaltor seeks to fully meet the needs of its partners and ensure the success of its customers.

The company focuses its activity mainly in Spain and Portugal to offer complete and customized managed solutions and services, integrating monitoring, security and communication solutions.

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