

PRESS RELEASE

**LAUNCHED THE COLLABORATION BETWEEN CYBEROO AND  
ENGINEERING, THROUGH THE SUBSIDIARY CYBERTECH.  
AT THE CENTER OF THE AGREEMENT THE CREATION OF A NEW  
PROPOSITION BASED ON THREAT INTELLIGENCE AND MDR**

Reggio Emilia, 17 december 2020 – **Cyberoo S.p.A.**, innovative SME listed on AIM Italia, specialized in cyber security for companies, signed a collaboration agreement with **Engineering**, through its subsidiary Cybertech Srl, the Group's cybersecurity center of excellence.

The agreement provides for the creation of a Cybertech service "powered by Cyberoo" based on Cypeer and CSI technologies that will contribute to the expansion of Cybertech's offer in the context of Threat Intelligence and MDR (Managed Detection and Response) services. The services will be integrated with Incident Response and Remediation capabilities, in addition to Forensic Analysis capabilities from Cybertech.

Cybertech's large and relevant customer portfolio in the Enterprise market represents an important driver of consolidation of Cyberoo's operations, both with reference to national and international coverage. Engineering is in fact present with more than 12,000 professionals and 65 offices in Italy, Belgium, Germany, Norway, the Republic of Serbia, Spain, Sweden, Switzerland, Argentina, Brazil and the USA.

Engineering manages projects in over 20 countries, supporting customers in the business areas where digitization generates the greatest changes. Its offer spans within all strategic segments, including Digital Finance, Smart Government & E-Health, Augmented Cities, Digital Industry, Smart Energy & Utilities, Digital Media & Communication.

The Group, thanks to its specialized skills, its technological infrastructures organized in a single model of hybrid multcloud and its ability to interpret new business models, plays a leading role in the modernization processes that today involve modern society, and boasts a high-profile Client Portfolio to which Cyberoo will be able to turn to as early as the new year.

**Davide Cignatta, Cyberoo Channel Development Director** said: *"The agreement, in addition to confirming the effectiveness of our solutions in the Enterprise market, allows us to quickly reach a very important customer base. This will be a great stimulus for Cyberoo's growth from the point of view of channel results for 2021, thus confirming once again the effectiveness of our business model based on partnerships with distributors"*.

**Marco Tulliani, Engineering CSO** said: *"The partnership with Cyberoo will further strengthen predictive analytics towards our customers. We chose to work with Cyberoo because when we decided to operate in the international market, we needed a partner who offered products we could rely on to complement our intelligence, prevention and threat analysis capabilities. We only work with companies with which we are able to reach the highest level of partnership"*

*and with Cyberoo the goal is achieved. It is very important for us to have that level of partnership because we don't just want to be a reseller of products, but to work closely together to define solutions and deliver value to our customers”.*

**Roberto Mignemi, Cybertech CEO** declared: *"For over 10 years we continued to invest in cybersecurity skills and in the best technological partnerships with the aim of offering our customers a very high level of service. We have chosen to sign the agreement with Cyberoo to further accelerate the evolution and quality of our Incident Response Team service."*

**Federico Marini, ICOS SpA Chief Executive Officer** commented: *"We are very satisfied with this agreement which, in addition to further consolidating our appreciation of Cyberoo as a rapidly growing partner, confirms the validity of the vendor's decision to focus on developing the Italian channel through ICOS SpA, who helped in achieving this goal with its Cybersecurity division."*

Engineering, with the allocation of important resources to R&D, coordinates national and international projects thanks to a team of 450 researchers and data scientists, as well as a network of scientific and university partners throughout Europe. The Group's strategic assets certainly include the know-how of its employees to whose development it has dedicated a multidisciplinary training school that in the last year provided over 17,000 training days.

**Cyberoo's Cyber Security Suite (Cypeer and CSI) is a highly innovative service to protect companies from any type of cyber-attack**, even the most sophisticated ones and including those to remote connections typical of **Smart Working**.

All included in a single platform that exploits artificial intelligence, Big Data and the expertise of a specialized i-SOC, for 360 ° security, 7 days a week, 24 hours a day.

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#### **Cyberoo**

Cyberoo, a company listed on the AIM Italia market of the Italian Stock Exchange, is an innovative SME specialized in cyber security for companies, intended not only as protection of IT systems from external attacks but as the creation of a real strategy capable of protecting and manage the information of the IT ecosystem. Cyberoo points to the medium-sized business market with a broad and deep portfolio of enterprise solutions, developed through the use of the most advanced technologies and with a value chain that allows it to offer this market prices in line with spending capacity.

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INFO:

**CYBEROO**

**Chief Marketing Officer & Investor Relations Manager**

Veronica Leonardi | <mailto:veronica.leonardi@cyberoo.com> +39 340 3160749

**CYBEROO PRESS OFFICE ReputationValue, communication & public affairs**

Federico Ziller | <mailto:ziller@reputationvalue.it> +39 335 7555508

Fabio Pandolfini | <mailto:pandolfini@reputationvalue.it> +39 339 7214602

**NOMAD**

**EnVent Capital Markets**

42 Berkeley Square - London W1J 5AW

Italian Branch, via Barberini 95 - 00187 Roma

Giancarlo D'Alessio | <mailto:gdalessio@eventcapitalmarkets.uk>