

PRESS RELEASE

## **CYBEROO SIGNS A STRATEGIC PARTNERSHIP WITH NPO SISTEMI AND CONSOLIDATES ITS PRESENCE ON THE NATIONAL MARKET**

### **The agreement provides for the sales by Npo Sistemi of Cyberoo's CSI and Cypeer solutions as part of the cyber security services, suitable also for Smart Working**

Reggio Emilia, 13 May 2020 – **Cyberoo S.p.A.**, an innovative SME listed on AIM Italia, specialized in cyber security for businesses, signs an agreement with **Npo Sistemi**, a company part of **Gruppo Ricoh**, the reference partner for Digital Transformation solutions.

The agreement provides for the sales of **CSI** and **Cypeer** solutions by Npo Sistemi as part of the business unit focused on IT security services for corporates. These solutions aimed at **supporting and guaranteeing a high security level** even to remote activities and connections typical of **Smart Working**.

The large and diversified client's portfolio of Npo Sistemi, from banks to large-scale distribution, from the pharmaceutical industry to that of telecommunications and transport, combined with the territorial capillarity of Npo, will allow Cyberoo to consolidate its operations throughout the national territory.

*“This partnership represents for us a further strengthening of our partner ecosystem on the Italian market - declares Davide Cignatta, Cyberoo's Channel Development Director - and confirms the ability of our company to make agreements at the highest levels, proving the validity of our solutions in cyber security, also in relation to the new complexities related to Smart Working”.*

Active for over thirty-five years in the field of ICT services and Innovation, Npo Sistemi today represents a hub of digital skills to enable the evolution towards Digital Transformation and able to offer customer companies solutions and services with a data driven approach. Npo Sistemi, part of the Ricoh Group leader in Italy in the IT sector since 2015, is active throughout the country and has offices in Milan, Turin, Padua and Rome.

The collaboration with Npo Sistemi was made possible also thanks to the partnership signed last December with ICOS, which subsequently laid the foundations for today's agreement. This is further proof of the strategic effectiveness of the growth model followed by Cyberoo and based on carefully selected and deployed strategic partnerships.

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### **Cyberoo**

Cyberoo, a company listed on AIM Italia of Borsa Italiana, is an Emilian Innovative SME specialized in cyber security for businesses, intended not only as protection of IT systems from external attacks but as the realization of a real strategy capable of protecting, monitoring and manage information of the IT ecosystem. Cyberoo addresses the medium-sized market with a wide and deep portfolio of enterprise solutions, developed through the use of the most advanced technologies and with a value chain that allows us to offer prices in line with the spending capacity to this market.

### **Npo Sistemi**

Npo Sistemi, a company part of Gruppo Ricoh, is the reference partner for Digital Transformation solutions, with a consultative approach that proposes tailor-made technologies, services and IT solutions to support companies on the path towards innovation.

The offer interprets the main priorities of companies and is divided into: Digital Workplace Services, Technology & Infrastructure, Hybrid Integration & Cloud Strategy, Insight & Automation, Blockchain, Cybersecurity, Business Continuity, Smartworking, Business Process Management. IoT & Industry 4.0 and Servitization.

Thanks to its solid experience in the ICT market, Npo Sistemi has also invested in the creation of an ecosystem of transversal values and skills that it expresses on the market through important partnerships.

Website: <https://www.nposistemi.it>

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